

## Tucson Convention Center Thursday, April 18, 2024, 9:30 A.M. Mohave Meeting Room 260 South Church Avenue, Tucson, AZ 85701

# **Meeting Minutes**

#### 1. Call to Order/Roll Call

The meeting was called to order at 9:36 A.M. by Glenn Grabski. A quorum was established. Those present and absent were:

### **Committee Members Present:**

Jose Jimenez Mayor's Office

Ned Beman Ward 2 Representative Ronnie Reyna Ward 5 Representative

### **Committee Members Absent:**

N/A

### **Staff Members Present:**

Ross Adelman City Manager's Office
Glenn Grabski Tucson Convention Center
Shaun Tilley Tucson Convention Center
Kate Breck Calhoun Tucson Convention Center

### **Staff Members Absent:**

N/A

### 2. Approval of January 18, 2024, Minutes

Ned Berman made a motion to approve the minutes and Ronnie Reyan second the motion. The motion was passed by a voice vote of 3-0.

# 3. General Manager's Report – Operations, Sales, Financial, Satisfaction Surveys a. Operations

Glenn Grabski provided an elevator speech regarding the new IT Upgrades.

### b. Sales

Kate Breck Calhoun provided information related to Gem Show, Tucson International Mariachi Conference, Centurion Party, upcoming Graduations. Discussed upcoming Holiday Party Bookings in the Grand Ballroom in December 2024.

Glenn Grabski shared information about Marketing Coordinator Stephanie Romano's efforts with Social Media Spotlights with ASM Global.

### c. Financials

Glenn Grabski mentioned hiring a new Director of Facility Accounting and TCC's accounting software conversion to D365.

Glenn Grabski reviewed 2023-2024 Rolling Forecast Report, Monthly Financial Statement, Income and Lead Income Statement and Summary of Net Income (Loss) by Fiscal Year documents.

Glenn Grabski reviewed Capital Expenditure Request document

### 4. Update from Visit Tucson

Graeme Hughes presented New Convention Statistics. Highlight on USA Teakwood in 2026/2027. Summer 2024 – two new conventions. Spring 2025 – four new conventions.

### 5. Call to the Audience

N/A

### 6. New/Old Business

Glenn Grabski made a brief presentation regarding Tucson Roadrunner Hockey. Ned requested a presentation from Tucson Roadrunners. Ronnie Reyna requested a presentation from New City Manager.

### 7. Future Agenda Items

Ross Adleman mentioned the Church Avenue Street Construction Project

### 8. Adjourn

Motion to adjourn at 10:24 A.M.