



Tucson Convention Center  
Thursday, January 18, 2024  
Mohave Meeting Room  
260 South Church Avenue, Tucson, AZ 85701

## Meeting Minutes

### 1. Call to Order/Roll Call

The meeting was called to order at 9:35 A.M. by Milta Ortiz. A quorum was established.

Those present and absent were:

#### Committee Members Present:

Jose Jimenez	Mayor's Office
Milta Ortiz	Ward 1 Representative
Ned Beman	Ward 2 Representative
Liz Pocock	Ward 3 Representative
Ronnie Reyna	Ward 5 Representative

#### Committee Members Absent:

N/A

#### Staff Members Present:

Ross Adelman	City Manager's Office
Glenn Grabski	Tucson Convention Center
Shaun Tilley	Tucson Convention Center
Kate Breck Calhoun	Tucson Convention Center

#### Staff Members Absent:

N/A

### 2. Approval of October 10, 2023, Minutes

Ned Berman made a motion to approve the minutes and Liz Pocock second the motion.

The motion was passed by a voice vote of 5-0.

### 3. General Manager's Report – Operations, Sales, Financial, Satisfaction Surveys

#### a. Operations

Shaun Tilley presented on Lifeline System Install, Arena Kitchen Elevator and Gem Show Storage.

#### b. Sales

Kate Breck Calhoun presented State of State, Gem Show SAGEEP Symposium, SAHBA, Mariachi Conference, Ali Wong, Cirque, Holiday Parties updates.

#### c. Financials

Glenn Grabski presented on Living Wage Ordinance, current Forecast, Holiday Ice Rink statics (22,200 skaters, \$55,000 in sponsorship), Comp Ticket protocols and policies and staffing.

COT and ASM Global Management Agreement extension through 2030. ASM Global will contribute \$500,000 for capital improvements.

**4. IT Upgrades**

Michael Becherer spoke as a representative of Rio Nuevo and discussed the expense to integrate graphics on screens and security upgrades. Parking Technology in the future. Discussion about the pavers located in the Circle Drive. Rio Nuevo purchased Sosa-Carillo House for \$500,000 and two other grants totaling \$2M.

**5. Update from Visit Tucson**

Graeme Hughes presented FY 24 Mid-Year Update on Marketing, Public Relations, Sales, Sports, Film, Mexico Marketing and STR Report.

**6. Discussion and Approval of CY 2024 TCC Commission Meeting Dates and Times**

Motion for dates and motion passed by a voice vote of 5-0

**7. Discussion FY 25 Budget Submissions**

Glenn Grabski presented Lead Income Statement, Capital Expenditure Requests, Gross Revenues & Expenses, and KPI Report.

**8. Call to the Audience**

N/A

**9. New/Old Business**

Ronnie Reyna request a presentation by Michael Ortega

**10. Adjourn**

Motion to adjourn at 10:56 A.M.